

Message Text

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PAGE 01 STATE 192611

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INFO OCT-01 ARA-16 ISO-00 EB-11 CU-05 PA-04 PRS-01 USIA-15

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DRAFTED BY: COM/IED/MEPD/DLU

APPROVED BY: EB/OCA/REP:LKLIEFORTH

COM/OED/MEPD/JSANDS, DIRECTOR

COM/OIM/BIC/VEICHER PHONE

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STATE/CU/ARA/BSMITH PHONE

STATE/ARA/BR JSLATTERY PHONE

STATE/ARA/APU/RFELDER PHONE

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R 031627Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY ASUNCION

AMCONSUL RIO DE JANEIRO

INFO AMEMBASSY BRASILIA

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E.O. 11652: N/A

TAGS: BEXP, PA, BR

SUBJECT: ITAIPU PROJECT

REF: A) ASUNCION 2530 (NOTAL); B) STATE 247821, 12/20/73;

C) ASUNCION 2904 (NOTAL)

1. MAJOR EXPORT PROJECTS DIVISION, USDOC HAS BEEN INFORMED
BY ALLIS-CHALMERS (A-C) HYDRO TURBINE DIVISION THAT IN A
RECENT CONTACT WITH INTERNATIONAL ENGINEERING CO. (IECO) IN
SAN FRANCISCO, A-C CONFIDENTIALLY RECEIVED THE BIDDING
SCHEDULE FOR THE HYDRO TURBINE/GENERATORS:

SPECIFICATION ISSUE DATE 2/1/75

BID DATE 5/1/75

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PAGE 02 STATE 192611

AWARD DATE 8/1/75

THIS INITIAL TENDER WILL BE FOR THE FIRST FOUR TURBINE/
GENERATOR UNITS.

2. IECO IS ALSO REPORTED TO BE HOPEFUL OF GETTING THE
ENGINEERING-DESIGN CONTRACT FOR THE POWERHOUSE EQUIPMENT
PORTION OF THE PROJECT, WITH ELECTROCONSULT GETTING THE
CONTRACT FOR THE ENGINEERING-DESIGN OF THE CIVIL WORKS
PORTION OF THE PROJECT. IECO EXPECTS TO RECEIVE ITS
CONTRACT IN THE NEAR FUTURE.

3. RIO'S COMMENTS OR CONFIRMATION ON THE ABOVE TWO ITEMS
WOULD BE APPRECIATED.

4. FOR ASUNCION:

(A) IN LIGHT OF THE ABOVE INFORMATION, IT WOULD SEEM
TIMELY AND APPROPRIATE TO IMPLEMENT YOUR REFERENCE A
COMMERCIAL ACTION PROGRAM, CAMPAIGN NO 1, ACTION 8 PROPOSAL
TO ARRANGE FY 75 IV GRANTS FOR ANDE DECISION MAKERS TO VISIT
U.S., PERHAPS ALONG THE LINES OF OUR PROPOSED REFERENCE B
ITINERARY. WE WOULD APPRECIATE YOUR COMMENTS.

(B) IN ACCORDANCE WITH REF C COMMERCE AND GAI
PREPARED A PROGRAM OF VISITS TO U.S. FIRMS AND TO GRAND
COULEE PROJECT FOR MR. IGOR FLEISCHER. WE HAD USEFUL
DISCUSSION WITH MR. FLEISHER WHEN HE VISITED COMMERCE DEPT
ON AUGUST 26. MR. FLEISHER MENTIONED THAT, ANDE TECHNICAL
DIRECTOR, MR. KRAUS, WILL BE ATTENDING THE WORLD ENERGY
CONFERENCE IN DETROIT DURING THE WEEK OF SEPTEMBER 23.
PLEASE CONFIRM THIS INFO AND ADVISE IF MR. KRAUS WILL HAVE
TIME TO VISIT U.S. HYDROELECTRIC EQUIPMENT MANUFACTURERS
DURING HIS STAY IN U.S. WE CAN MAKE VISIT ARRANGEMENTS FOR
MR. KRAUS, IF APPROPRIATE. INGERSOLL

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